

Get funding for your claim

# Litigation Funding



# Who are we?

We are the first tech-driven investment fund specialized in litigation in LatAm and continental Europe. We finance companies, individuals, and law firms to pursue meritorious claims. We are a young, interdisciplinary team that believes in technology as a key tool for decision-making.



Fernando Folgueiro Co-founder & Managing Partner



Juliana Giorgi **General Counsel LatAm** 



Yago Zavalia Gahan Co-founder & Managing Partner



Ignacio Delgado **General Counsel Europa** 



Fernando Pérez Lozada Sr. Investment Manager



Marina Gouveia **Investment Manager** 



Julio Leal **Legal Analyst** 



Emma Fischer **Legal Analyst** 



Moises Bolivar **Project Manager** 



Juan Ignacio Colombo **Backend Developer** 



Federico Prat **Frontend Developer** 



Iñaki Zavalia Gahan **Data Engineer** 





Francisco Giayetto **Case Miner Developer** 



Sebastián Rincón **Communication Strategist** 



**Head of Legal** 



# 01 What is litigation funding?

Litigation funding—also known as third-party funding—is when a third party unrelated to the dispute assumes its legal costs. In return, the funder receives a percentage of the final court award or settlement. If the case is lost, the fund receives nothing in return.



# 02 What is litigation monetization?

Litigation monetization allows you to access early liquidity based on the estimated value of a pending case or arbitration. Instead of waiting for a resolution, Loopa can advance a portion of the expected outcome. This capital can be used to cover operating costs, invest in new opportunities, or improve cash flow—without taking on traditional debt. Unlike a loan, it only needs to be repaid if money is recovered.





# We're here to level the playing field so that capital is no longer a barrier to justice.

# 03 Role in the process

At Loopa, we take a very passive role in the cases we fund. This means no interference in litigation strategy, legal decisions, or team selection. We also do not intervene in fee arrangements, which are left to the client.

# 04 Are we buying the case?

We don't buy your claim. We provide capital to cover legal costs or to advance a portion of the potential outcome. In return, we receive a share of the recovered amount, only if the case succeeds. This share typically ranges from 20% to 40%, depending on risk, duration, and success probability. Our model ensures that the client and their attorney retain most of the claim's value.

# 05 Legal framework

Litigation funding is structured through a private agreement between parties, aligned with general civil law principles. It's comparable to the contingency fee practice in law firms. We rely on two base documents: a framework funding agreement and a the pledge of the litigation rights as collateral.



# 06 We are fast

We aim to be a helpful tool for professionals and their clients. That's why speed matters. On average, from receiving case information to sending a concrete offer, it usually takes less than three weeks.

# 07 No fine print

We are transparent about our terms from the start. This is a long-term game for us, so relationships and repeat trust are our top priorities. No surprises. No hidden clauses.

# 08 Our mission

We believe capital should not be a barrier to pursuing meritorious claims.

Often, access to this financing marks the difference between pursuing a meritorious claim or not.

Both companies and individuals can make better use of their funds by focusing on their core business rather than legal battles.



# What types of cases do we invest in?

We fund monetary disputes, in both judicial and arbitration proceedings, regardless of the stage. Regarding the arrangement with the lawyer, we invest in cases with a fixed-fee or success-based structure.





Claims



Intellectual Property



Claims against a State



Professional Negligence



Asset Recovery & Enforcement



Bankruptcy Insolvency



Investment **Arbitrations** 













# Benefits for Claimants

# Liquidity

Keep your cash flow intact without diverting funds to uncertain legal outcomes. In advanced cases, access early funds without having to wait for a ruling.

# Risk mitigation

Like any financial asset, litigation funding diversifies risk. By giving up a small share of potential gains, you avoid spending excessive capital on the dispute.

# Tidy the balance sheet

Litigation turns from a cash-consuming liability into a potential asset. Funds saved on legal fees can go back into your business. Early funding also strengthens financial planning.





# Benefits for Lawyers

# Liquidity

Get paid in advance for your services. Early funds cover operating costs while awaiting judgment.

# Risk mitigation

Secure your fees, avoiding the risk of unpaid work in case of a loss.

# Client retention

Handle more cases, even for clients who can't afford upfront fees. We believe top professionals should handle good claims—capital shouldn't get in the way.





# An example...

Loopa offers a claimant a \$1M advance on a \$10M claim. In exchange, Loopa gets 25% of the proceeds, or a preferred return of 1.3x the investment.

If the claimant wins **\$10M**, Loopa receives 25%, which is **\$2.5M**.

If the case settles for **\$5M**, 25% is \$1.25MM—but since this is below the preferred return, the 1.3x clause applies: Loopa gets **\$1.3M**.

If the case is lost, the client owes nothing.



# Next steps



# Fill out the form

After signing an NDA, fill out our simple online form with your case details. Our experts will review it thoroughly.



# Receive an offer

We prioritize speed. If the case passes our review, we'll send a term sheet with specific funding terms. Once all required info is in, we aim to respond within three weeks.



# Access the funds

After you accept the term sheet, we sign the funding agreement. From there, funds are available to cover litigation costs or provide an advance—depending on your needs.



# Latin America

### Federico Muradas

fmuradas@loopa.finance +5491130363620

### Juliana Giorgi

jgiorgi@loopa.finance +573143048112

### Julio César Leal

jleal@loopa.finance +557196557352

### **Emma Fischer**

efischer@loopa.finance

+56984559921

# Europe

### Fernando Folgueiro

fernando@loopa.finance +34611242733

## Ignacio Delgado

idelgado@loopa.finance +34606200001

### Marina Gouveia

mgouveia@loopa.finance +330780834134

### Fernando Pérez Lozada

fperez@loopa.finance

+491624536045

# **United States**

# Yago Zavalia Gahan

yago@loopa.finance

+19177748410





# Loopa. Looking for justice.

www.loopa.finance